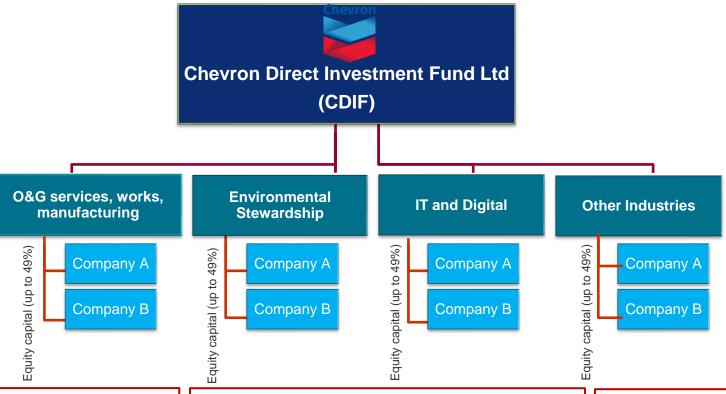
the human Energy company[™]

Zhanar Gilimova
Saltanat Nurbayeva
Chevron

October 2022

Chevron Direct Investment Fund Ltd

key features, eligibility and selection



Features

Instrument: equity

Ownership: capped at 49%.

CDIF stake: USD \$2m to USD \$30m

*CDIF may consider projects with deal size with lower or higher size, subject to final meeting other eligibility criteria and Chevron's investment

evaluation.

Location: within the territory of the RoK **Targeted sectors:** various industry sectors

Time horizon: 10 years

Main selection criteria

Based in Kazakhstan

Strong profitability

Value-creation potential to Kazakhstan

Robust ESG characteristics

Financial and non-financial risks

Portfolio diversification

Required documents

Company legal documents

Detailed Investment proposal

Detailed business plan

Financial and economic models

Completed CDIF questionnaire

Other supporting documents



Chevron Direct Investment Fund Ltd.

investment decision making process

















Submit Application:

All investment opportunities register and submit application via the online platform www.cdif.kz

Eligibility Check and Analysis:

CDIF checks if the submitted projects satisfy the eligibility criteria, assesses submitted documents, and evaluates project economics.

Advisory Board every quarter:

Advisory Board, consisting of Ministry of Energy and Chevron reviews and proposes projects for further consideration and enhanced checks.

Enhanced Due Diligence:

CDIF performs further comprehensive due diligence, including financial / tax, legal and compliance.

Investment Decision and Deal finalization:

CDIF Investment Committee makes investment decision.

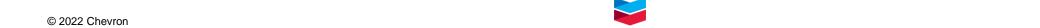
CDIF finalizes negotiation and the deal.

Funding:

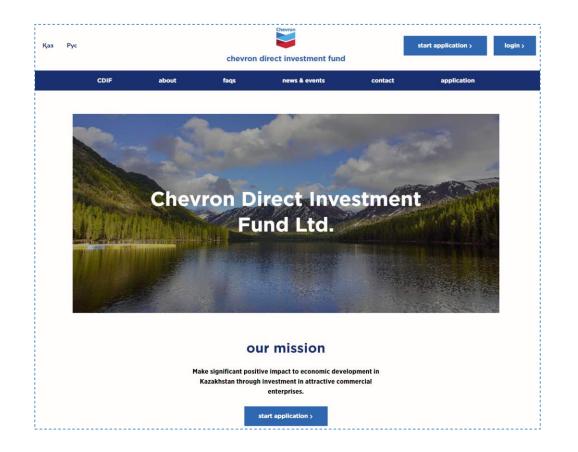
Investee signs the agreement and receives the funding from CDIF.

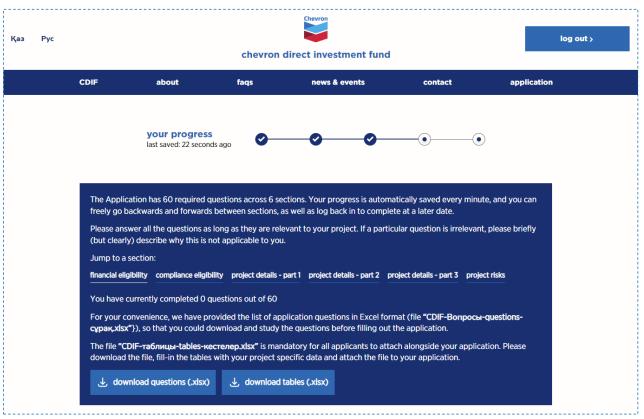
3

*Projects could be rejected funding at any stage based on the eligibility and due diligence results



CDIF web-portal www.cdif.kz – a window for all projects

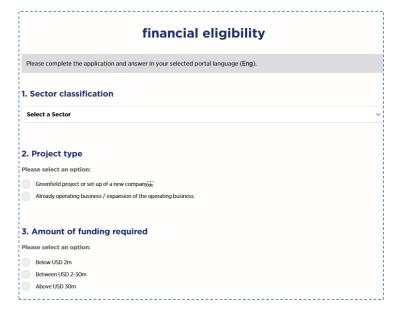




CDIF launched a web-portal www.cdif.kz for applicants to submit their project applications. Applicants need to answer 60+ questions related to their project.



An application consists of six main parts with a total of 60+ questions





project details - part 1
Please complete the application and answer in your selected portal language (Eng).
1. Please describe the investment case for the project/company.
0/500
2. What is the timeline of the project? Please provide details.
0/500
 Please briefly describe your industry (in Kazakhstan and globally) and how the proposed project fits into that landscape.

project details - part 2	
Please complete the application and answer in your selected portal language (Eng).	
1. What is the price-setting mechanism for your product?	
	0/500
	h
2. Who are your main customers, what is the customer concentration?	
2. Who are your main customers, what is the customer concentration:	0/500
	h
3. What are the main raw materials, where do you source them, what is the price-setting mechanism?	
	0/500
© 2022 Chevron	

project details - part 3
Please complete the application and answer in your selected portal language (Eng).
 What is the targeted capital structure (including potential CDIF participation)? What is the targeted share of debt and equity?
0/500
 What is the amount of equity or equity-like funding you are looking for (from CDIF and in total)? How much of the equity funding you have already secured? (signed MoU, LOI, term sheet or similar).
0/500
3. Please describe the amount of equity or debt funding the majority shareholder will provide. Please provide details
0/500

project risks	
Please complete the application and answer in your selected portal language (Eng).	
1. Please describe main operational risks of the project.	
	0/500
	h
2. Please describe main financial risks of the project.	
	0/500
	h
3. Please describe main market risks of the project.	
	0/500
	5
	6

Applicants are asked to attach required and optional documents

upload documents required documents Documents required for CDIF consideration: 1. project/company presentation (Click to select a file or drop a file over to upload) 2. project financial model (Click to select a file or drop a file over to upload) 3. additional required tables Please download a mandatory template below, complete all the required tables in the file and upload to the portal below. It is mandatory for all applicants to submit this template. (Click to select a file or drop a file over to upload)

optional documents

You may wish to upload the following documents to support your application:

- 1. Annual financial statements for the last 10 years (Profit and loss statement, Balance sheet, Cash flow statement).
- 2. Industrial studies or research.
- 3. Any additional supporting documentation or extensions to your responses.
- 4. Any other documents, which you think will help the investment team to evaluate the project and make the right decision.

To securely upload to the portal, drag and drop files over this window or click to upload documents

your uploaded documents

Your uploaded documents will show below and can be removed via the cross icon on each document.

There are currently no documents added



Questions?